

INTERNATIONAL  
PRESIDENT'S  
CIRCLE



PROUDLY PRESENTED TO

Jana Jones Duffy & Fred Holley  
BEVERLY HILLS SOUTH

IN RECOGNITION OF YOUR  
OUTSTANDING ACHIEVEMENTS



RESIDENTIAL BROKERAGE

A handwritten signature in cursive script, reading "Betty Graham".

BETTY GRAHAM

President & COO  
Coldwell Banker Residential Brokerage  
Greater Los Angeles

A handwritten signature in cursive script, reading "Robert Foster".

ROBERT FOSTER

Executive Vice President, Regional Manager  
Coldwell Banker Residential Brokerage  
Greater Los Angeles

INTERNATIONAL  
PRESIDENT'S  
*P*REMIER



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Greater Los Angeles

INTERNATIONAL  
PRESIDENT'S  
*ELITE*



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BEVERLY HILLS SOUTH

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RESIDENTIAL BROKERAGE

A handwritten signature in blue ink, appearing to read "Jeff A. Culbertson".

JEFF CULBERTSON

President, Greater Southern California Companies  
Executive Vice President Southwestern Region

A handwritten signature in blue ink, appearing to read "Robert Foster".

ROBERT FOSTER

Chief Operating Officer  
Greater Southern California Companies



N R T L L C  
1 CAMPUS DRIVE  
PARSIPPANY, NJ 07054  
TEL 973 407 5300  
FAX 973 407 5307  
bruce.zipf@nrtllc.com

March 2013

Jana Jones Duffy & Fred Holley  
Jana Jones Duffy  
Coldwell Banker Residential Brokerage  
166 N Canon Dr  
Beverly Hills, CA 90210

Dear Jana:

Congratulations on an outstanding conclusion to the year, a performance that has earned you a place in the NRT Top 100 Teams for the fourth quarter of 2012.

At a time when listing inventory remains at a premium, you've been able to keep your pipeline of business flowing, giving us all a shining example of how dedication, skill and professionalism translate into real production. Like the clients who benefit from your expert service, I am extremely appreciative of your hard work and I'm proud to count you as a leader within the NRT family.

As we head into a new year amidst signs of continuing low interest rates, strong housing demand and rising home prices, I'm excited about the opportunity before us. With our size, resource advantages and talented people, no one can match the collective strength of NRT. Together, we are ideally positioned to continue growing our share of market.

I hope you'll enjoy your significant achievement and I wish your team all the best in the coming year!

Sincerely,



Bruce Zipf

# COLDWELL BANKER RESIDENTIAL BROKERAGE



SOUTHERN CALIFORNIA  
**SOCIETY OF  
EXCELLENCE**

PROUDLY PRESENTED TO

**Jana Jones Duffy & Fred Holley**

**Beverly Hills South**

IN RECOGNITION OF YOUR  
OUTSTANDING ACHIEVEMENTS



A handwritten signature in black ink, appearing to read "Jeff Culbertson".

**JEFF CULBERTSON**

President, Greater Southern California Companies  
Executive Vice President, Southwest Region

A handwritten signature in black ink, appearing to read "Beth Styne".

**BETH STYNE**

Regional Vice President  
Westside / South Bay Region

BRUCE G. ZIPF  
PRESIDENT & CEO



NRT LLC  
175 PARK AVENUE  
MADISON, NJ 07940  
TEL 973 407 5300  
FAX 973 407 5307  
bruce.zipf@nrtllc.com

February 2014

Jana Jones Duffy  
Coldwell Banker Residential Brokerage  
Beverly Hills South  
166 N Canon Dr  
Beverly Hills, CA 90210

Dear Jana:

While the new year has just arrived, there is one piece of unfinished business I'd like to address – congratulating you on joining the ranks of the NRT Top 100 Teams for the fourth quarter of 2013!

This past year's housing market saw some strong overall price growth that resulted in increased buyer confidence and a return to positive equity for many homeowners. By continuing to adapt to the changing conditions and to your clients' evolving real estate needs, you've distinguished yourselves in a way that puts you in the top 10% of NRT's Team Membership. Your hard work, professionalism and commitment to client service are truly worthy of recognition.

On behalf of the entire NRT family, I'd like to thank you for your significant contributions. The type of leadership you exhibit is what places you amongst the top leaders in the real estate industry. I'd also like to extend my heartfelt best wishes on a prosperous 2014.

Sincerely,



Bruce Zipf



NRT LLC  
175 PARK AVENUE  
MADISON, NJ 07940  
TEL 973 407 5300  
FAX 973 407 5307  
bruce.zipf@nrtllc.com

February 2015

Jana Jones Duffy & Fred Holley Team  
Jana Jones Duffy  
Coldwell Banker Residential Brokerage  
Beverly Hills South  
166 N Canon Dr  
Beverly Hills, CA 90210

Dear Jana:

There's nothing quite like ending the year on a high note, and I'm pleased to report that your outstanding recent performance has earned you a place in the NRT Top 100 Teams for the fourth quarter of 2014. Please accept my heartfelt congratulations on this significant accomplishment.

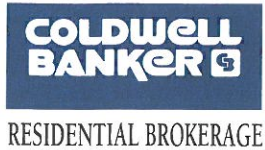
Whether it's declining unemployment levels, a possible easing of credit regulations or pent-up buyer demand, a number of encouraging trends point to even greater opportunities in 2015. Through your hard work, professionalism and dedication to serving your clients, you've not only established yourselves as leaders in our field, but have positioned yourselves to take advantage of these increasingly favorable market conditions. I hope you'll continue to enjoy the rewards you so richly deserve.

In closing, I'd like to thank you for all that you do to help make NRT "The Place To Be" in real estate brokerage. Here's to a prosperous 2015!

Sincerely,

A handwritten signature in black ink, appearing to be "B Zipf", with a long horizontal line extending to the right.

Bruce Zipf



190 NORTH CANON DRIVE, SUITE 200  
BEVERLY HILLS, CA 90210  
OFFICE (310) 273-3113  
FAX (310) 623-5350

February 25, 2014

Dear Fred Holley & Jana Jones,

Congratulations on your outstanding 2013 success. We commend you on achieving the **2013 TOP TEN** agent rankings in your office and are so proud of your grand accomplishments. We appreciate your hard work, dedication and focus, especially in this recovering market. You had to shift gears and drive differently on a new road and you hit it on all cylinders. You have certainly demonstrated the quote. "Successful agents don't get into the real estate business; the real estate business gets into them."

You are an exceptional example of what happens when you show up every day, fully engaged and just do what it takes to move forward with excellence. Brilliantly done.

Keep the focus, keep doing extraordinary things and make it another outstanding year in 2014!

Yours truly,

A handwritten signature in blue ink, appearing to read "Beth".

Beth Styne  
Regional Vice President  
Westside/South Bay Region, GLA

A handwritten signature in blue ink, appearing to read "Robert Foster".

Robert Foster  
President COO  
Greater Los Angeles

BS: fh

Cc: Loren Judd, Branch Manager  
Jeff Culbertson, EVP Southwest Region NRT





INTERNATIONAL  
**PROPERTY  
AWARDS**

BEST INTERNATIONAL  
REAL ESTATE AGENCY  
MARKETING

2014-2015

**Coldwell Banker  
Residential Brokerage**

has been recognized

*as the*

**BEST INTERNATIONAL  
REAL ESTATE MARKETING**

*at the*

2014 - 2015

**International Property Awards**

**COLDWELL  
BANKER** 

RESIDENTIAL BROKERAGE

September 2011

Jana Jones Duffy & Fred Holley  
Fred Holley  
Coldwell Banker Residential Brokerage  
Beverly Hills South  
166 N. Canon Drive  
Beverly Hills, CA 90210

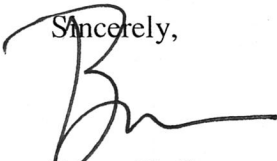
Dear Fred:

Congratulations on your inclusion in *The Thousand*, The Wall Street Journal and REAL Trends, Inc.'s Top 1,000 real estate professionals for 2010.

Your official recognition as one of the country's top teams is not only well deserved, it serves as an inspiration to all of us in the NRT family, reminding us of what is possible even in the face of some historically challenging market conditions. Through your fine example, we see the results of hard work and dedication to your profession, your company, and, most importantly, your clients.

As you look at the list of names on this year's *The Thousand*, you'll find yourself in an elite group, but one that includes quite a few of your NRT colleagues. Together, you've made a powerful statement about the advantages of working with our company, whether it's as an associate or as a client. For this, I'd like to thank you and wish you continued success in the future.

Sincerely,



Bruce Zipf